

Financial Report for Shropshire Squash Club 2022/23

The Club ended the year with £5,400.52 in the bank, having started the year with £5,470.22.

There was a deficit in the year of £227.98. The significant areas to note are as follows:

Item	2022/23	Notes
Bar Surplus	£3,597.74	The bar sales this year were £10,323.98 compared to £9,797.65 – the increase being mainly accounted for by prices increase over last year. The gross margin on goods sold was 34.8% compared to 34.3% last year. There are still some unaccounted for differences, which the new Point of Sales system and tighter stock controls already put in place could reduce for the coming year, which could yield up to £1,000 pa of extra profit.
Junior Deficit	£144.91	The deficit in 2023 compares to the deficit of £424.46 last year. Junior Subs of £605 for 2022/3 compare to £1,720 last year. However, there has also been much lower expenditure this year, especially in coaching costs, hence the lower deficit this year.
Website Costs	£1,104.00	The maintenance costs of the website are £75 per month and there was also some extra work done by Sixticks this year to update information on the site.
Summer League	£266.34	The surplus on Summer League is just on the team subs received less expenses. There is also a further significant financial benefit on the extra bar sales from the event estimated at about £1,500 in total at 45% margin = £675.
Sundry Costs		Items worthy of note being: A donation of £450 to the Cavalier Centre in memory of Neil Jackson; £220 on leaving gifts for Rob Nayman and Tracy Waldron Pegge; £889.37 on Ladies Nights; c£300 on Sum Up POS system and WiFi access.

Membership Numbers 2023

Type:	Adult	Junior	Total	Squash & Racquets Profile by age:			
Squash	91	3	94		Number	%	
Racquets	27	16	43	Under 16	18	13%	
Tennis	10	2	12	16-19	4	3%	
Total	128	21	149	20-29	12	9%	
				30-39	29	21%	
				40-49	20	15%	
Male	119	87%		50-59	31	23%	
Female	18	13%		60+	23	17%	
Total	137	100%			137	100%	

Membership has drifted down over the last 18 months from over 200 squash playing members in early 2022 as against 137 currently and there was a significant loss at membership renewal in August this year.

The loss of members has been fairly even across all categories – male/female, junior/adult and across all age groups – in % terms.